

19th November 2019



Kevin Thompson
Royal Mail
3rd Floor
185 Farringdon Rd
London
EC1V 1AA

Mr. Mark Baulch
CWU Assistant Secretary - Outdoor
CWU HQ
150 The Broadway
Wimbledon
London SW19 1RX

Dear Mark,

I promised to write confirming the understanding reached when we talked yesterday. We will increase unit payments by a total of 5% distributed across the range of rates as described in the table below. These revised rates will apply to all qualifying material delivered for the general election now underway.

The offer is made on the basis of there being no extended delivery overtime paid for poll cards or election material as the unit payments are made instead. However if other workload (ie mail not covered by unit payment) on the day is sufficient to warrant overtime it should be provided and paid in the normal way.

The current national agreement covering the delivery of election material remains in place. We will jointly review it during 2020.

Cont...

PPI	average PPI	Uplift %	Revised PPI
£ 0.030	0.43	7%	0.032
£ 0.031		7%	0.033
£ 0.032		7%	0.034
£ 0.033		7%	0.035
£ 0.034		7%	0.036
£ 0.035		6%	0.037
£ 0.036		6%	0.038
£ 0.037		6%	0.039
£ 0.038		6%	0.040
£ 0.039		6%	0.041
£ 0.039		6%	0.042
£ 0.040		6%	0.042
£ 0.041		6%	0.043
£ 0.042		6%	0.044
£ 0.043		5%	0.045
£ 0.045		5%	0.047
£ 0.046		5%	0.048
£ 0.047		5%	0.049
£ 0.047		5%	0.049
£ 0.048		5%	0.050
£ 0.049		5%	0.051
£ 0.050		4%	0.052
£ 0.051		4%	0.053
£ 0.052		4%	0.054
£ 0.053		4%	0.055
£ 0.054		4%	0.056
£ 0.055		4%	0.057
£ 0.056		4%	0.058
£ 0.057		4%	0.059
£ 0.058		4%	0.060
£ 0.059		4%	0.061
£ 0.060		3%	0.062
£ 0.064		3%	0.066
£ 0.065		3%	0.067
£ 0.066		3%	0.068

I look forward to early confirmation of your agreement to these new rates which should assist in ensuring we deliver a successful election operation.

Yours sincerely,



Kevin Thompson
National Delivery Director
Royal Mail