

**From:** one post office <[one.post.office@postoffice.co.uk](mailto:one.post.office@postoffice.co.uk)>

**Sent:** Thursday, December 17, 2020 9:56:03 AM

**To:** Communications Team <[communications.team@postoffice.co.uk](mailto:communications.team@postoffice.co.uk)>

**Subject:** A message from CEO Nick Read - New Mails Distribution Agreement signed with Royal Mail

# me update

17 December 2020 | **Reading time 2 minutes** | **For information**

Good morning,



Nick Read

Chief Executive

I'm delighted to tell you that Post Office has signed a new 11 year Mails Distribution agreement with Royal Mail Group, which goes live on 29 March 2021.

The second Mails Distribution Agreement continues the successful partnership between Post Office and Royal Mail, with Post Office remaining as the primary retail sales and acceptance channel for Royal Mail.

This is great news for both our Postmasters and the 10 million customers a week who rely on us to be here, in person, to provide advice and guidance when they are posting letters and parcels.

The signing of this agreement is a positive end to a difficult year. It provides certainty of long-term revenue for Post Office and Postmasters. The new agreement also provides exciting opportunities to open our network to other potential providers and online retailers, ultimately paving the way to increased volumes and remuneration.

Look out for more updates from the Mails team over the next few months, before the new deal comes into effect. In the meantime, you can watch a short video I filmed for our Postmasters [here](#).

Thanks,



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