



**Joint Statement - RM/CWU
LAT Product Growth Introduction Update**



The 2018 Guiding Principles Agreement committed both parties to work together in relation to the introduction of Industry Leading LAT product offerings, jointly developed and made available to a range of existing and new Parcel customers, to meet increasing customer demand and grow parcel volumes. This offering would involve a Midnight last collection time with an agreed ratio of LAT traffic injected at the RDC locations no later than 01.30.

Both parties have been involved in discussing and understanding the necessary measures needed, both in the upstream Pipeline/Network to collect and distribute and then in the operational functions, in order for the delivery of the items to be completed by 19:00 in line with the national agreement.

Following the above it has been agreed that the introduction of the new LAT products will commence from week commencing 9th July 2018. Items will be distributed from NDC on the existing RCN network and delivered across 184 Hub Locations and resourced in line with the commitments in section 15.3 – Delivery. In addition both parties have agreed that the use of existing collection duties should also be maximised when planning how to resource the delivery of the products as efficiently as possible.

However, despite mitigating the upstream Pipeline/Network and processing elements as much as possible to ensure the product is delivered by 19:00, there are a small number of postcode areas where it is not possible to achieve this. As such in these exceptional circumstances it has been agreed that delivery of the items can be extended to 19:30. The affected Hub Locations/Postcodes are as follows:

- Alpens DO - AB10-12,99
- Inverness DO - IV1-3
- Dundee West DO - DD1-8
- Perth DO - PH1-4,10,14
- Galashiels DO - EH43-46, TD1-4, TD6-9
- Dunbar DO - TD5, TD10-14, EH31-35, EH39-42
- Kirkcaldy DO - KY1-3, 6-9
- Falkirk DO - FK1-16

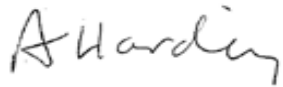
The extension of the delivery window has been jointly agreed on an exceptional basis and does not set any precedent in relation to future activity. There will be no extension or inclusion of any other units, outside of those locations listed above and this arrangement is considered a temporary measure and will remain the subject of ongoing National review. Therefore as soon as volume growth allows for Pipeline/Network arrangements to be adjusted which would enable arrival times at the offices concerned to meet the nationally agreed delivery criteria, this will be implemented and the offices will revert to the agreed 19.00.

The above has been agreed to ensure that RM is offering full UK and market leading coverage, in order to ensure that when deployment of the LAT product offering commences in in October 18, further contracts and new workload can be achieved.

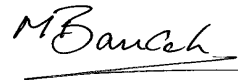
Both parties will now ensure that the above locations can begin activity to resource against the revised timings in order to ensure that the LAT product offering may commence in these areas as soon as possible.

Any issues in relation to the interpretation or application and deployment of the Joint Statement will be raised with the signatories for resolution

Signed



Anton Harding.....
UK Delivery Operations Director
Royal Mail



Mark Baulch.....
CWU Assistant Secretary



Davie Robertson.....
CWU Assistant Secretary

Date: 27th June 2018